Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg\_sales@bsnl.co.in



## No. 27-15/2011-S&M-CM/18

Dated 23.08.2011

То

The Chief General Manager Maharashtra Telecom Circle, BSNL

## Sub: Renewal / Extension of agreement of Direct Selling Agents - reg.

Kindly refer your letter no. CGMT/MH/Sales/DSA/Corr./11-12/54 dated 28.07.2011 on the above mentioned subject. It is clarified that:

As per clauses of DSA agreement, there is no limit on the number of occasions; hence SSA heads are fully empowered for extension of DSA agreement on year to year basis irrespective of number of occasions.

This may be brought to the notice of all concerned.

(Upendra Bakolia) Addl. GM (Sales & Mktg.)-CM

Copy to: CGM, All telecom Circles.